

PUMP Brief

Hydraulic Pump Division

AS-0014

Gold Cup Solution Series: Intro

Closed Circuit Transmission Pumps and Motors

Many are unaware of the diverse applications where we have an opportunity to compete and win business using our closed circuit products...

Parker's Gold Cup pumps and motors range from 98 to 500cc/rev and are rated at 5,075 psi (350 bar). Our axial piston units can be fixed or variable displacement and can be tandem mounted for an even wider range of capacities and torque capabilities. Simply, there is a Gold Cup pump and motor solution for the biggest, toughest challenges you will discover.

Getting to know Gold Cup...

In the coming 10-part "Gold Cup Solution Series" we will educate you about market opportunities with Application Solutions. Our goal is to increase interest in Gold Cup with renewed focus on the many outstanding (and truly unique) qualities that make it the best engineered pump on the planet (since 1978).

And did you know that many "non-standard" configurations are already available? Over the years, we've modified Gold Cup to fit many diverse applications. If you don't see what you need, call us! We may already have your solution.



Meanwhile, all Gold Cup literature can be found at www.PHpump.com including Catalogs, Technical Bulletins, Service Manuals and Application Sheets for our closed circuit pumps and motors. You'll also find all you need for all Hydraulic Pump Division products.

Your Gold Cup Team...

Contact your Technical Support Team to open a discussion about closing sales with the most highly engineered, time-tested closed circuit



pumps and motors for today's largest, most demanding applications. Call **937.644.3915** or write **pumptechsupport@parker.com**.

More Support...

Our latest Hydraulic Pump Division contact sheet (*see page 3*) provides a list of additional people that are ready to help with questions relating to products, price, delivery and technical issues.

In the next installment we'll start with Part 1 – Basic Hydrostatic Circuits. We hope you enjoy our coming Gold Cup curriculum and look forward to your thoughts, so please share! Together, we can engineer winning closed circuit solutions that close the deal.



Gold Cup performs in the most demanding markets and applications including winches, marine, mining, well drilling, construction, logging, shredding, material handing and energy recovery, among many others.



Gold Cup (38,900 hours) performs up to 70% longer than a typical hydrostatic pump (22,700 hours) for increased uptime (Conditions = 3,500 psi; 46 cSt; 1,800 RPM).



Gold Cup performs at 2-3% higher efficiency compared to typical hydrostatic pumps equating to lower operating costs (Conditions = 4,000 psi; 46 cSt, 1,500 RPM).



Hydraulic Pump Division Contact Information

HPD Headquarters:

14249 Industrial Parkway, Marysville, OH 43040

Main TEL: 937-644-3915

Main FAX: 937-644-0890

DIVISION MANAGERS

General Manager	Ken Theiss	KTheiss@parker.com	937-644-4442
Quality Manager	R (Dean) Cristiani	Ralph.Cristiani@parker.com	937-644-4564
Marketing Manager	Rob Lorance	RLorance@parker.com	937-644-4579

CUSTOMER SERVICE

Main phone number... 937-644-4435

Customer Service Manager	Ilyaun Connally	IConnally@parker.com	937-644-4470
Distribution/OEM	Patricia Johnson	Patricia.Johnson@parker.com	937-644-4433
Distribution/OEM	Monica Yelton	MYelton@parker.com	937-644-4526
Parker/OEM	Kate Dailey	Katherine.Dailey@parker.com	937-644-4511
Distribution/Parker	Jamie Dixon	Jamie.Dixon@parker.com	937-644-4550
Distribution/Parker	Timothy Mauk	Timothy.Mauk@parker.com	937-644-4439
Parker/OEM	Judy Bittinger	JKBittinger@parker.com	937-644-4563

HPD SALES SUPPORT

North American Sales Manager	Bill Johanson	William.Johanson@parker.com	614-917-8952
Pump Sales Manager	Paul Spotts	PWSpotts@parker.com	937-644-4642
Pump Sales Manager/Gov	Ted Sianis	TGSianis@parker.com	937-644-4445
Pump Applications Eng	Wes Jackson	WWJackson@parker.com	614-561-6493
International Sales Manager	David Stubbs	DWStubbs@parker.com	937-644-4604
Aftermarket Sales & Support	Scott Moore	Scott.Moore@parker.com	937-644-4461

TECHNICAL SUPPORT

Technical Support Manager	Steve Gluck	Steven.Gluck@parker.com	937-644-4583
Technical Support	Pat Harper	Patrick.Harper@parker.com	937-644-4424
Technical Support	Lucas Kearns	Lucas.Kearns@parker.com	937-644-4418
Technical Support	Justin Wheeler	Justin.Wheeler@parker.com	937-644-4488
Technical Support	Leroy Wright	Leroy.Wright@parker.com	937-644-4535
General Mailbox		PumpTechSupport@parker.com	

STRATEGIC PRICING

Strategic Pricing Manager	Amy Welbaum		937-644-4568
Pricing Specialist	Tom Brown		937-644-4534
Quote Requests		HydPumpPricing@parker.com	

PRODUCT MANAGEMENT

Gold Cup & Premier	Dave Ebert	DCEbert@parker.com	937-644-4567
P2/P3, PAVC, PVP	Pat Larkin	PLarkin@parker.com	269-694-2581
P1/PD	Matt Guilbert	Matthieu.Guilbert@parker.com	937-644-4489
Vane, Calzoni	Bill Johanson	William.Johanson@parker.com	614-917-8952
PV+ & Bent Axis	Patrick Petroff	PPetroff@parker.com	269-692-6529